

# Alexander Kirss

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## CONTACT INFORMATION

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## CURRENT POSITION

Principal, Research 2021-present  
Gartner, Inc. – Washington, D.C.

## EDUCATION

### **George Washington University**, Washington, D.C.

PhD in Political Science August 2022  
International Relations (Major), Research Methods (Minor)  
*Dissertation*: “Why Businesses Oppose War”  
*Committee*: Charles Glaser (co-chair), Yon Lupu (co-chair), Adam Dean  
*Readers*: Benjamin Fordham (Binghamton University, external reader)

MPhil in Political Science 2020  
M.A. in Political Science 2019

### **University of Chicago**, Chicago, IL

M.A. in International Relations (w/ Honors) 2014  
*Thesis*: “King COIN: Military Narratives and the Future of Armed Conflict”  
*Advisor*: John Mearsheimer

### **Williams College**, Williamstown, MA

B.A. in Political Science 2013  
Other Majors: Sociology, Religion (Triple Major)

## PEER REVIEWED PUBLICATIONS

2. “Interest or Ideology? Why Business Leaders Opposed the Vietnam War,” *Business and Politics* 24, no. 2 (2022): 171-187.
1. “‘Less stress, more confidence’: Supporting Junior Scholars Online at the Graduate Student International Political Economy Workshop,” *PS: Political Science and Politics* 55, no. 3 (2022): 549-522. (w/ Cleo O’Brien Udry and Paul Ko)

## WORK IN PROGRESS

3. *Why Businesses Oppose War* (Book Manuscript)
2. “Why Businesses Oppose War,” Revise and Resubmit at *International Security*
1. “Sovereign Bond Prices and Interstate War,” under review

## OTHER MEDIA/PUBLICATIONS

5. “How to Systematically Weigh the Benefits and Costs of Acting Politically,” *Gartner HR Leaders Monthly* (August 2022): 27 - 32.
4. “Gartner Global Scenarios: Russian Invasion of Ukraine Long-term Business Impact,” Gartner Webinar (April 1, 2022).
3. “How Major Shocks Affect Employees — and How You Can Support Them,” *Gartner Business Quarterly* (Q2 2022): 28 - 30.
2. “Build Shared Purpose by Listening to and Acting on Employees’ ESG Views,” *Gartner HR Leaders Monthly* (April 2022): 17 - 21. (w/ Taylor King)
1. “The Russian Invasion of Ukraine is Impacting Employees. How Should HR Respond?,” *Smarter with Gartner* interview (March 7, 2022)

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## CONFERENCES & INVITED PRESENTATIONS

- 2022:** ISA  
**2021:** Catholic University (Center for the Study of Statesmanship), University of Glasgow (Political Economy of the Security-Development Nexus Workshop), APSA  
**2020:** Boston University (Political Economy of Security Workshop), Cornell University (Reppy Institute Graduate Student Conference) †, APSA, ISA†, MPSA†  
**2019:** Peace Science, ISA, MPSA  
**2018:** Cato Institute (Junior Scholar Symposium), APSA, ISA, MPSA

## TEACHING

- INSTRUCTOR, GEORGE WASHINGTON UNIVERSITY
- The Political Economy of War, (Undergraduate seminar, Spring 2020)
- TEACHING ASSISTANT, GEORGE WASHINGTON UNIVERSITY
- International Affairs Cornerstone, (Master's level, Fall 2018) w/ Henry Farrell
  - International Affairs Cornerstone, (Master's level, Fall 2017) w/ Charles Glaser

## FELLOWSHIPS & GRANTS

- GEORGE WASHINGTON UNIVERSITY
- Columbian College of Arts and Sciences (CCAS) Dean's Graduate Instructorship, 2020
  - GW-Center for International Business Education and Research (GW-CIBER), 2020
  - CCAS Dean's Graduate Conference Travel Grant, 2020
  - PhD Candidate in Residence Fellowship, ISCS, 2019-2020
  - Inter-university Consortium for Political and Social Research (ICPSR) Grant, 2018
  - ISCS Summer Research Fellow, 2017-2020

## PROFESSIONAL SERVICE

- Co-organizer, Graduate Student International Political Economy (GSIPE) Virtual Workshop Series (w/ Cleo O'Brien Udry and Paul Ko), 2020-2021
- Co-organizer, Virtual Political Economy of Security Workshop Series (w/ Kaija Schilde, Rosella Cappella Zielinski, and Ben Fordham), 2020-2021
- Events Secretary, GW Political Science Graduate Caucus, 2018-20
- Coordinator, ISCS Research in Progress Workshop, 2018-20
- Coordinator, GW Research Methods Workshop, 2018-19
- Mentor-in-Residence, University of Chicago (Committee on International Relations), 2015, 2019

## ACADEMIC REFERENCES

**Charles Glaser**  
George Washington University  
[cglaser@gwu.edu](mailto:cglaser@gwu.edu)

**Yonatan Lupu**  
George Washington University  
[ylupu@gwu.edu](mailto:ylupu@gwu.edu)

**Adam Dean**  
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